



sloggi® brings true comfort to people's everyday by creating the most wearable, innovative bodywear in the world. Launched in 1979, the brand has long been the best-selling brief brand in Europe and today delivers unrivalled comfort across multi-faceted intimate apparel ranges for both women and men across Europe, Asia, US and Canada.

Learn more about Sloggi on:

[www.sloggi.com](http://www.sloggi.com)

[www.facebook.com/sloggi/](https://www.facebook.com/sloggi/)

[www.instagram.com/sloggi](https://www.instagram.com/sloggi)

[www.linkedin.com/company/sloggi](https://www.linkedin.com/company/sloggi)

For our Sales Department, we are searching for a highly motivated

## **Area Manager Czech Republic and Slovakia (f/m) - 100%**

### **What You'll do:**

Reporting to Head of Sales and Marketing East based in Poland, you will be looking after existing Clients' portfolio and searching for new business opportunities for sloggi across Czech Republic and Slovakia in order to increase financial performance of the brand. You will sell the right products and concepts of Sloggi collection to all customers of traditional sales channels ensuring the best possible customer experience.

Key accountabilities include:

- Carrying out sales budget by performing visits of customers on site
- Increasing sales through expansion of existing clients' product assortment
- Identifying niches and opportunities, seeking out new distribution possibilities
- Monitoring of competition and immediately giving feedback to the sales lead
- Proposing new advertising and promotional activities for the partners

### **What You'll bring:**

- 3 years+ professional experience in sales position gained on the field in wholesale channel
- Proven track of record of business wins
- Dynamic, proactive, and self-driven personality
- Knowledge of Intimate Apparel segment is an advantage
- Customer service approach
- Excellent negotiation skills
- Fluent Czech or Slovak language and fluent Polish or English language

### **What You'll get:**

sloggi offers the right candidate an opportunity to work in a dynamic team within an international environment. We offer a casual work environment, a diverse and inclusive culture and a lot of passion for

what we do. sloggi is committed to employing a diverse workforce. Qualified applicants will receive consideration without regard to race, color, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, veteran status, or disability.

If you are seeking a great opportunity to develop your career, please send us your application letter and CV in English, work references, diplomas and expected salary range on the following [Apply](#) button.